

# Family Business Conclave

October 21, 2016  
The Leela Palace, New Delhi

Sponsor





## ISB FaB Network:

The ISB Alumni Family Business Network (FaB Network) was formed to provide a platform for alumni from family businesses to connect with each other and continue to stay engaged with the school through a variety of knowledge sharing and network building initiatives.

Envisioned as a special interest group with the core values of learn, share and aspire, the FaB Network attempts to build and grow a community of professionals who can seek inspiration from the experiences of peers and mentors in the ISB community and become strong business leaders of the future.

The FaB Network is guided by the founding Mentors Mr. Adi Godrej, Chairman Godrej Group and Chairman of the Board of ISB and Mr. Sunil K Munjal, Chairman, Hero Corporate Service P Ltd.

### Our Mentors



**Mr. Adi B Godrej**  
Chairman, Godrej Group  
Chairman of the Board, ISB



**Mr. Analjit Singh**  
Founder & Chairman Emeritus,  
Max Group  
Member of the Executive Board,  
Indian School of Business



**Mr. Sunil K Munjal**  
Chairman, Hero Corporate  
Service P Ltd.  
Member of the Executive Board,  
Indian School of Business

### Board of Advisors



**Mrs. Tara Singh Vachani**  
Managing Director  
& CEO, Antara Senior Living

"A forum like this provides a great platform for people with similar experience to have honest and transparent conversations amongst themselves about their challenges and how to better their strengths."

### Co-Founders



**Isha Goyal**  
Co-Founder ISB Alumni  
FaB Network,  
ISB PGP Co2004

The ISB Alumni Family Business Network (FaB Network) was set up to provide a platform to this growing community of graduates to share and learn from each other, some of the unique issues and challenges faced by most family businesses during their life cycle. With more than half the Executive Board of ISB comprising family business leaders, the school provides enough examples for family businesses to aspire to.



**Amit Khanna**  
Co-Founder ISB Alumni  
FaB Network,  
ISB PGP Co2004



# ISB FaB Network Conclave

October 21, 2016

The Leela Palace, New Delhi

**Theme:**  
**Managing Relationship & Conflict Resolution  
in a Family Business**

## AGENDA

8:30am – 9:00am	<b>Registration</b>
9:00am – 9:15am	<b>Welcome Address: Dr. Pramath Raj Sinha</b> Founding Dean, ISB; Member of the Executive Board, ISB Founder and Managing Director, 9.9 Media
9:15am – 10:45am	<b>Keynote Address:</b> <b>Mr. Analjit Singh</b> (Founder & Chairman Emeritus, Max Group and Member of the Executive Board, Indian School of Business) in conversation with <b>Dr. Sanjaya Baru</b> (Hon Senior Fellow, Centre for Policy Research Distinguished Fellow, United Service Institution of India) on mindfulness and managing relationships within a Family Business: <i>his journey and anecdotes</i>
10:45am – 11:00am	<b>Tea / Coffee Break</b>
11:00am – 12:00pm	<b>Speech: The Tatva Model and how it can be applied in the family business context</b> <b>Mr. Gagan Adlakha</b> - Leadership Coach & Senior Partner, Vyaktitva
12:00pm – 12:45pm	<b>Interview: Mr. Ajay Bahl</b> (Co-Founder & Managing Partner, AZB & Partners) In conversation with <b>Dr. Pramath Raj Sinha</b> (Founder and Managing Director, 9.9 Media) on <i>preventing and managing conflict within family businesses from a legal purview</i>
12:45pm – 1:45pm	<b>Lunch</b>
1:45pm – 2:15pm	<i>“Winning without Losing You”</i> <b>Mr. Santhosh Babu</b> - Managing Director, ODA
2:15pm – 3:15pm	<b>Story Telling: The Story of Sunil Munjal – his journey, experiences and life lessons</b> <b>Mr. Sunil Kant Munjal</b> - Chairman, Hero Corporate Service P Ltd. & Member of the Executive Board, Indian School of Business
3:15pm – 3:30pm	<b>Tea / Coffee Break</b>
3:30pm – 4:30pm	<b>Panel Discussion (Finance): Financial Principles for Family Run Businesses</b> <b>Mr. Sahil Vachani</b> (Managing Director – Max Ventures & Industries Limited) <b>Prof. Vaidya Nathan</b> (ISB) <b>Mr. Vishesh C. Chandiok</b> (National Managing Partner, Grant Thornton India LLP) Moderated by <b>Mitali Mukherjee</b> - Senior Anchor & News Editor
4:30pm – 4:40pm	<i>“Next Gen - Big boots to fit”</i> <b>Ms. Mugdha Sahal</b> - Head of Wealth Planning, Sanctum Wealth Management
4:40pm – 5:40pm	<b>Panel Discussion (Next Gen): The Next Gen that reinvents Family Business</b> <b>Ms. Avni Biyani</b> - Non-Executive Director, Future Lifestyle Fashions Limited <b>Ms. Devita Saraf</b> - Founder, CEO and Design Head of Vu Televisions <b>Mr. Devansh Jain</b> - Executive Director, Inox Wind Limited Moderated by <b>Mugdha Sahal</b> (Head of Wealth Planning, Sanctum Wealth Management)
5:40pm – 5:45pm	<b>Closing Address</b>
5:45pm – 8:00pm	<b>Cocktails at Library Bar Pavilion</b>



## Mindfulness and managing relationships within a Family Business: *his journey and anecdotes*



**Mr. Analjit Singh**

Founder & Chairman Emeritus, Max Group  
Member of the Executive Board,  
Indian School of Business



**Mr. Sanjaya Baru**

Hon Senior Fellow, Centre for Policy  
Research Distinguished Fellow,  
United Service Institution of India

## The Tatva Model and how it can be applied in the family business context



**Mr. Gagan Adlakha**

Leadership Coach  
& Senior Partner,  
Vyaktitva

## Preventing and managing conflict within family businesses from a legal purview



**Mr. Ajay Bahl**

Co-Founder & Managing Director,  
AZB & Partners



**Dr. Pramath Raj Sinha**

Founder & Managing Director, 9.9 Media  
Member of the Executive Board,  
Indian School of Business

## The Story of Sunil K. Munjal - his journey, experiences and life lessons



**Mr. Sunil Kant Munjal**

Chairman, Hero Corporate Service P Ltd.  
Member of the Executive Board,  
Indian School of Business



## Financial Principles for Family Run Businesses



**Mr. Sahil Vachani**  
Managing Director,  
Max Ventures & Industries Ltd.

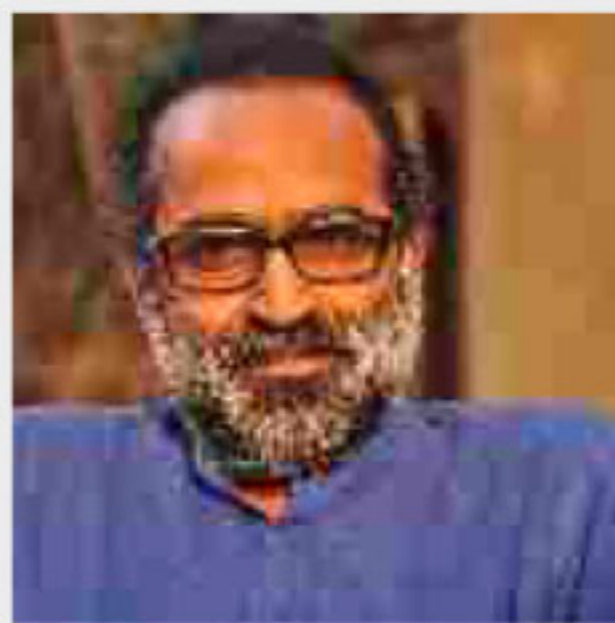


**Mr. Vishesh C. Chandiok**  
Managing Partner,  
Grant Thornton India



**Prof. Vaidya Nathan**  
ISB

### “Winning without Losing You”



**Mr. Santhosh Babu**  
Managing Director, ODA

### “Next Gen - Big boots to fit”



**Mugdha Sahal**  
Head of Wealth Planning,  
Sanctum Wealth Management

## The Next Gen that reinvents Family Business



**Ms. Avni Biyani**  
Non-Executive Director,  
Future Lifestyle Fashions Ltd.



**Mr. Devansh Jain**  
Executive Director,  
Inox Wind Limited



**Ms. Devita Saraf**  
Founder, CEO and Design  
Head of VU Televisions

### Financial Principles for Family Run Businesses

### The Next Gen that reinvents Family Business



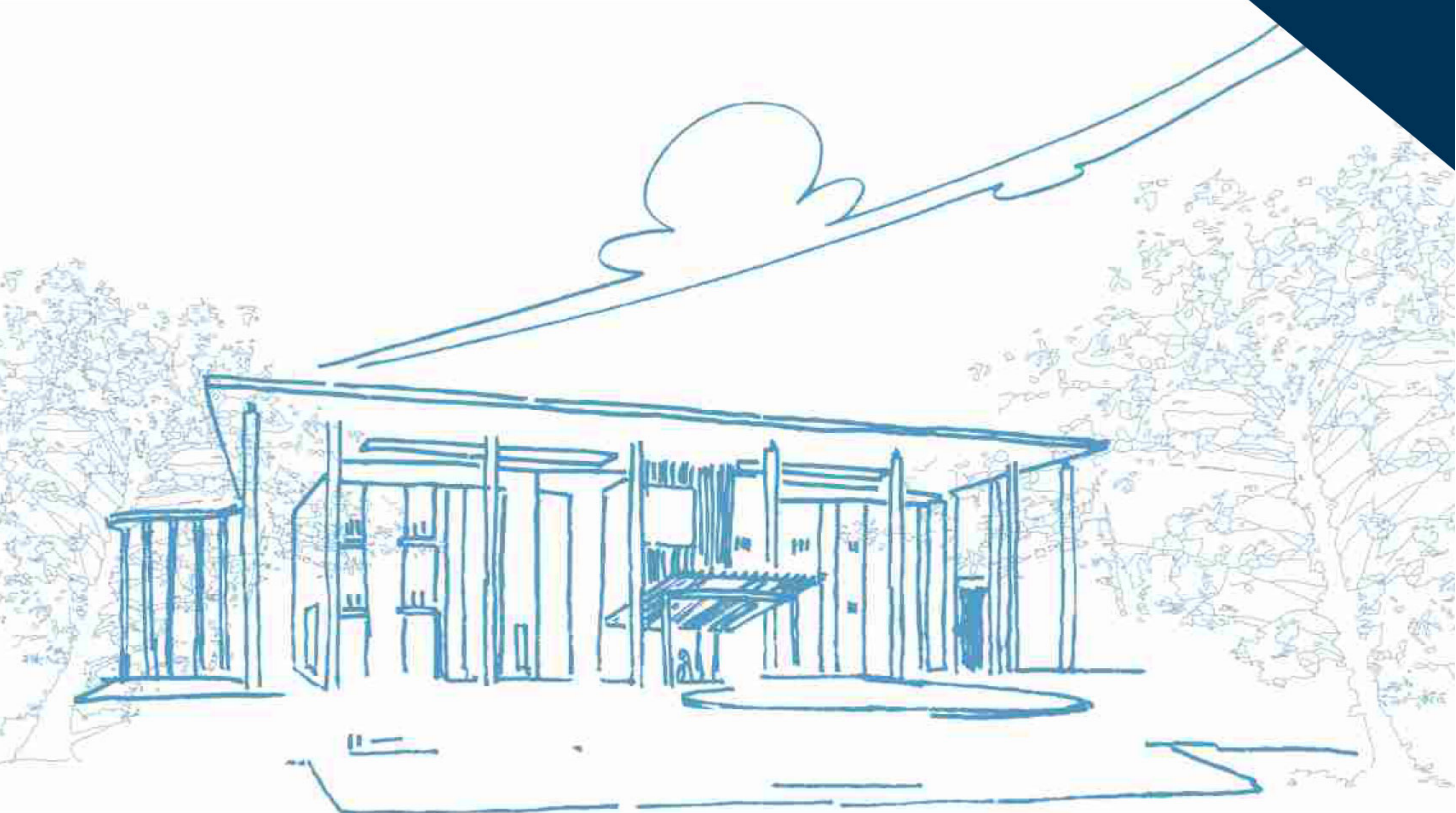
**Mitali Mukherjee**  
Senior Anchor & News Editor

### Moderators



**Mugdha Sahal**  
Head of Wealth Planning,  
Sanctum Wealth Management





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